# Demystifying the Process of Accessing and Using Census Bureau Data 

COMPASS of SW Idaho
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Meridian

## Census Bureau Demographic Programs What We Can Offer

- Censuses
- Surveys
- Estimates


## What's the difference?

## Data Collection

- Censuses (Decennial Census)
- 100-percent count
- Surveys (American Community Survey)
- Random sample of households
- From Census Bureau's Master Address File
- Estimates (Population Estimates Program)
- Administrative records (births, deaths) and formulas (net migration)


## Census Bureau Demographic Programs What We Can Offer

- Censuses
- Surveys
- Estimates


## Why should it matter to you?

## Data Dissemination

- Censuses (Decennial Census)
- 100\% coverage of population and housing
- Updated every ten years (quickly out of date)
- Data released to block level (rich geographical detail)
- Surveys (American Community Survey)
- About 2\% of U.S. housing units contacted each year
- Annual release of estimates with margins of error (currency of data vs. reliability of data)
- Data released to block group level
- Estimates (Population Estimates Program)
- Reliable estimates built on census benchmark
- Lean geographical or topical detail


## Comparing the Programs

| Comparison: Census Bureau Demographic Programs |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Decennial Census | Population Estimates Program | American Community Survey |
| Purpose / Uses | Apportionment of seats in Congress <br> Redistricting <br> Allocation of Federal funding <br> Planning at state and local levels | Survey controls <br> Allocate Federal funding intercensal yrs <br> Denominators for statistical rates <br> Planning at state and local levels | Provide timelydetailed demographic, social, economic, and housing data about the country's communities everyyear. |
| Temporal frame | Point-in-time | Point-in-time | Period estimate |
| Reference date | April 1 <br> Year ending in zero | July 1 Intercensalyears | None, Estimates describe entire period, which may be: <br> 1-year (areas with 65,000 population plus) 3 -year (areas with 20,000 population plus) 5 -year period (all areas including ZCTAS, down to block group) |
| Periodicity | Every 10 years ("snapshot") | Annual | Ongoing survey <br> Data collection every month ("video") |
| Burden on respondent | Mandatory | None | Mandatory |
| Authority | Article I, Section 2 Constitution U.S. Code Title 13, Sections 141 and 193 | Title 13, Section 181 | U.S. Code Title 13, Sections 141 and 193 |
| Methodology | $100 \%$ enumeration <br> Every resident, every housing unit, and every group quarters | Vital records (from states) plus formulas for calculation of net migration | Random sample from Master Address File: 3.54 million $\mathrm{HUs} /$ year (295,000/month) Increase from 2.9 million-June 2011 mailout |
| Modes of Personal contact | Mail or drop off questionnaire; personal visit follow-up to non-responding addresses | No. contact with residents, Census Bureau headquarters works with individual states | Mail <br> Telephone Personal visit |
| Management hub(s) | Temporary Regional Census Centers | Census Headquarters | Census Regional Offices (6) |
| ( Data |  |  |  |
| Output | Counts | Counts | Characteristics |
| Topics | Age <br> Sex <br> Race and ethnicity, Household relationships Tenure (own or rent home) | U.S., state, county totals: Age, sex race, ethnicity, housing <br> Incorporated place totals: Population only | See Quick Reference Guide : <br> "American Community Survey Data Release Timetable, Topics Covered by the ACS" |
| Lowest level of release | Block | Incorporated place | Block group |

## Differences



## Census Geography

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## Importance of Geography

- Provides standard framework for data
- Collection
- Tabulation
- Dissemination
- All data "hitched to the planet" appropriately - People
- Housing
- Businesses


# Census Geography Hierarchy (with 2010 Statistical Area Criteria) <br> Revised 02-19-13 



## Small Area Geography Hierarchy



- Block number: Blocks have 4-digit numbers - their block group number (" 3 " in this illustration) is the first digit.
- Block group number: Always a single digit (1 to 9).
- Census tract number: A decimal indicates that a census tract has been split, usually because it has exceeded the optimum size (housing units or population). This enables comparability from census to census.
- Decennial Census: Lowest level of geography on American FactFinder (AFF) - - block.
- American Community Survey: Lowest level of geography on AFF - - census tract; on the FTP (download) site - - block group.


## Geography



# Beta - new! 2010 Census Data Mapper 

## Geography

## Maps \& Data

- Maps \& Data Main Page


## Maps

- Census Data Mapper
- Reference
- Thematic
- Maps Available for Purchase


## Data

- TIGER Products
- Partnership Shapefiles
- Relationship Files
- Comparability Files
- Places
- County Subdivisions
- Gazetteer Files
- Block Assignment Files
- Name Lookup Tables
- Tallies
- LandView


## Census Data Mapper - Beta

The Census Data Mapper is a web mapping application intended to provide users with a simple interface to view, save and print countybased demographic maps of the United States. The data are from the 2010 Census.
Please click on the image or link below to launch the application.


Launch the Census Data Mapper

## Application Requirements:

- To view this application, you will need the Adobe Flash Player ${ }^{-1}$ available for free from Adobe.


## 2010 Census Tract Reference Maps

(block maps also available)


## Race and Ethnicity

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Our Economy
$\rightarrow$ NOTE: Please answer BOTH Question 8 about Hispanic origin and Question 9 about race. For this census, Hispanic origins are not races.
8. Is Person 1 of Hispanic, Latino, or Spanish origin?No, not of Hispanic, Latino, or Spanish originYes, Mexican, Mexican Am., ChicanoYes, Puerto Rican
Yes, Cuban
Yes, another Hispanic, Latino, or Spanish origin - Print origin, for example, Argentinean, Colombian, Dominican, Nicaraguan, Salvadoran, Spaniard, and so on.

## 2010 Census Ethnicity Question

(asked since 1970)

## 2010 Census Race

 Question (asked since 1790)

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## Decennial Census

## 2010 Census <br> Questionnaire Topics

- (Name)
- Sex
- Age
- Date of birth
- Ethnicity
- Race
- Relationship of people within household
- Rent / own house (tenure)
- (Coverage questions)


## 2010 Census Questions It Can Answer

- How many people live here? How many females? How many males?
- How many children under 5? How many seniors 65 and older?
-What percent are African American? Hispanic?
- Are the people in the household related? How so?


## Population Estimates Program (PEP)

## Population Estimates Intercensal Year Releases

- Population counts
- Nation - - age, sex, race, and Hispanic origin
- States - - age, sex, race, and Hispanic origin
- Counties -- age, sex, race, and Hispanic origin
- Incorporated places - - total population only
- Housing unit counts
- States
- Counties


## American Community Survey (ACS)

## American Community Survey History

## 1940-2000

- Decennial Census: Short Form \& Long Form


## 2005

- American Community Survey replaces Decennial Long Form


## 2010

- Decennial Census: Short Form only


## Topics

## Census and the ACS

| Demographic | Social | Economic | Housing |
| :--- | :--- | :--- | :--- |
| Sex | Families | Income | Tenure |
| Age | Education | Poverty | Occupancy |
| Race | Marital Status | Food Stamps/SNAP | Structure |
| Ethnicity | Fertility | Employment Status | Housing Value |
| Household | Grandparents | Occupation |  |
| Relationship | Veterans | Industry | Insurance |
| Group | Disability Status | Journey to Work <br> Quarters <br> Language at Home <br> Place of Work <br> Citizenship <br> Mealth Insurance | Utilities <br> Mortgage <br> Monthly Rent <br> Vehicles |

Items in red were also collected on the 2010 Census

## American Community Survey In a Nutshell

- Strengths
- Data are current
- Rich topical detail
- Challenges
- Reliability issues due to sample size
- Small areas
- Small population groups
- Data user must consider margin of error (MOE) when using ACS estimates


## Demographic Program Resources

## Quick Reference Guide

## Quick Reference Guide

- American FactFinder (AFF) Downloading
- Decennial Census
- Coverage, Product Types, Table ID Codes
- Population Estimates Program (PEP)
- Coverage, Product Types, Table ID Codes
- American Community Survey (ACS)
- Coverage, Caveats, Product Types, Table ID Codes
- Demographic Program Comparisons
- Census Geography Hierarchy

People, Places and
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# Census.gov > (footer > About Us column) Census Questionnaires 

You are here: Censu5.gov, History
History

## New on the Site

- Distribution of Slaves in 1860
- The "72-Year Rule"
- Census Records

Featured Photo


The 1900 Census recorded the family of Addison and E. Prockie Busbey. Prockie was born September 20 , 1862, the day her father, William Coggeshall, received a telegram informing him that the president had

## U.S. Census Bureau History: The

On January 1, 1863, the Emancipation Procli went into effect, freeing all slaves in Confede territory. After discussing the idea with his ca July 1862, Lincoln waited for a strong Union ' the Civil War before announcing his decision slaves. In September 1862, Union troops pre Confederate invasion of Maryland at the Battle of Antietam, providing Lincoln the opportunity to issue the Preliminary Emancipation Proclamation.

Although the importation of slaves into the United States had been banned in January 1808, slavery was not abolished until the 13th Amendment was ratified in December 1865. Below are a few facts from the U.S. Census Bureau concerning the Civil War and emancipation:

- The 1850 Census recorded 3.2 million slaves in the United States. By 1860 there were October 3, 1862 . Fhoto courtesy of the Library of Congress. nearly 4 million slaves in the nation, 89 percent of whom lived in states that became part of the Confederacy.
- Between 1850 and $1860,3,000$ slaves were freed by slave owners. During the decade, the number of slaves gaining freedom decreased in Delaware and Florida but increased in seven states: Alabama, Georgia, Louisiana, Maryland, Mississippi, North Carolina, and Tennessee.
- The total number of people who escaped from slavery decreased between 1850 and 1860 .


## This Month in

Census History
In January 1994, the U.S. Census Bureau introduced a new questionnaire for the Current Population Survey. This questionnaire was designed solely for use in computer-assisted interviewing. Computerassisted interviewing allows the use of more complex questions without increasing the burden on the respondents.

## Did You Know?

The 1870 Census was the first to record all African Americans by name. Prior to emancipation, slaves were documented

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## Census Questionnaires

## In this Section:

| - 2010 |
| :--- |
| - 2000 |
| - 1990 |
| - 1980 |
| - 1970 |
| - 1960 |
| - 1950 |
| - 1940 |
| - 1930 |
| - 1920 |
| - 1910 |
| - 1900 |
| - 1890 |
| - 1880 |
| - 1870 |
| - 1860 |
| - 1850 |
| - 1840 |
| - 1830 |
| - 1820 |
| - 1810 |
| - 1800 |
| - 1790 |
|  |

## Questionnaires

Since the first census in 1790 , the U.S. Census Bureau has collected data using a census "schedule," also called a "questionnaire." Between 1790 and 1820, U.S. Marshals conducting the census were responsible for supplying paper and writing-in headings related to the questions asked (i.e., name, age, sex, race, etc.). In 1830, Congress authorized the printing of uniform schedules for use throughout the United States.
The 1940 Census included separate questionnaires to count the population and collect housing data. The 1960 and later censuses combined population and housing questions onto a single questionnaire mailed to households or completed during a census taker's visit.

Between 1970 and 2000, the U.S. Census Bureau used two questionnaires. Most households received a short-form questionnaire asking a minimum number of questions. A sample of households received a long-form questionnaire that included additional questions about the household. The 2010 Census had just one questionnaire consisting of ten questions.


President Obama completes his 2010 Census
questionnaire.

# Census.gov > (footer > People \& Households column) ACS Questionnaires 



# Comparing ACS Estimates 



## Choose Comparison Tool \& Year

Census.gov , American Community Survey , Guidance for Data Users: Comparing ACS Data

## American Community Survey

| Main | About the Survey $\mathbf{V}$ |
| :--- | :--- |

- Guidance Main
- Geography and the ACS
- When to Use 1-year, 3-year, or 5 -year Estimates

Comparing ACS Data

- ACS/Census Table Comparisons
- 2011
- 2010
- 2009
- 2008
- 2007
- 2006
- Handbooks for Data Users
- Training Presentations
- E-Tutorial


## Comparing ACS Data

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The strength of the American Community Survey is in estimating characteristic distributions. We recommend users compare derived measures such as percents, means, medians, and rates rather than estimates of population totals.

Can I compare...?
American Community Survey 1-Year estimates with other data?

* ACS 1-year estimates with Census 2000
$\checkmark$ ACS 1-year estimates from different years.
A Use Caution: Because ACS variables change over time, some areas and subjects must be compared with caution, or not compared at all.

Use the left navigation to get yearly guidance on specific topics/subjects.

## Tools and Resources

(1) Table-specific Guidance

- Topic-specific Guidance (by year)

Topic specific guidance is provided on a yearly basis:

- 2011
- 2010
- 2009
- 2008
- 2007
- 2006
- Comparison Quick Guide (2009)


## Four Possible Recommendations

$+\quad$ Veteran Status (21)

+ Food Stamps (22)
+ Employment Status; Work Experience; Labor Force (23)
$+\quad$ Industry \& Occupation; Class of Worker (24)
- Housing (25)

$\left.$| Topic | 2011 ACS with Census <br> 2000 | 2011 ACS 1-Year with <br> 2010 ACS 1-Year | 2011 ACS with Census <br> 2010 |
| :--- | :--- | :--- | :--- |
| Bedrooms | Compare with Caution <br> (Details) | Compare | 3 | | The question was not |
| :--- |
| asked in the 2010 Census | \right\rvert\,

## Aggregating ACS Estimates How to Calculate the New MOE

| Geography | Estimate | Margin of Error |
| :---: | :---: | :---: |
| Tract 1 | 5,264 | $+/-1,624$ |
| Tract 2 | 6,508 | $+/-1,395$ |
| Tract 3 | 4,364 | $+/-1,026$ |
| Tract 4 | 6,865 | $+/-1,909$ |
| TOTAL | 23,001 | $+/-5,954$ |

Apply the formula:

$$
M O E_{a g g}= \pm \sqrt{\sum_{c} M O E_{c}^{2}}
$$

New Estimate $=23,001$ New MOE = +/- 3,046

Equal to the sum of the estimates Less than the sum of the MOEs

The estimates in this example are fictitious. Note the ACS easy calculator next slide.

## Oklahoma Department of Commerce ACS Calculator (the easy way!)



American Community Survey Calculators

Last updated: December 6, 2010
For further information, please contact:
Oklahoma Department of Commerce Steve Barker
E-mail: steven_barker@okcommerce.gov
Phone: 1-405-815-5182 or 1-800-879-6552 www.okcommerce.gov

| Quick Links |
| :---: |
| ACS Made Easy <br> Change Confidence Interval to $95 \%$ or $99 \%$ - Values |
| Change Confidence Interval to $95 \%$ or $99 \%$ - Percentages |$|$| Add ACS estimates together - Values |
| :---: |
| Add ACS estimates together - Percentages |
| Calculate a ratio |
| Change a value to a percentage |
| Change a percentage to a value |
| Full text of Census advice used to develop these calculators |
| Additional Intormation |

www.okcommerce.gov/data-and-research/demographics-and-population-datal

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## ACS Compass Products

You are here: Census.gov , American Community Survey

## American Community Survey



## Intended Audiences ACS Compass Handbooks

- General Data Users
- Businesses
- High School Teachers
- Congress
- Federal Agencies
- Media
- PUMS Users
- Rural Areas
- State and Local Governments
- American Indian and Alaska Native Populations
- Puerto Rico Community Survey
- Researchers


## Homepage Footer Programs and Special Interest



## Publications: Census.gov/prod/www Access tables back to 1790 Census

## Publications

Publications Main

Quick Links
Agriculture
Business - Trade and
Services
Catalogs

> | Census of Population and |
| :--- |
| Housing |

Construction and Housing
Economic Census
Foreign Trade
General and Reference
Governments
Manufacturing \& Mineral Industries

## Population

Statistical Abstracts
Technical Documentation \& Working Papers
Transportation

## Census of Population and Housing

The census tells us who we are and where we are going as a nation. The census helps our communities determine where to build everything from schools to supermarkets, and from homes to hospitals. It helps the government decide how to distribute funds and assistance to states and localities. It is also used to draw the lines of legislative districts and reapportion the seats each State holds in Congress.
All documents are in PDF format with a filesize $\leq 1 \mathrm{MB}$ unless otherwise stated.
For access to volumes not available, please contact your local Federal Depository I ihrary Measuring America: The Decennial Censuses from 1790 to 2000 [16.5 MB]

Census of Population and Housing, 2010
Census of Population and Housing, 2000
Census of Population and Housing. 1990
Census of Population and Housing, 1980
Census of Population and Housing. 1970
Census of Population and Housing. 1960
Census of Population and Housing. 1950
Census of Population and Housing. 1940
Census of Population and Housing. 1930
Census of Population and Housing. 1920
Census of Population and Housing. 1910

## Tip:

Use Ctrl + F with key word(s) to navigate the scanned tables

## Census of Population and Housing. 1960

Information about the 1960 Census
1960 Census of Population
1960 Census of Population and Housing
1960 Census of Housing
Other 1960 Census Reports
Census of Population and Housing, 1950
Census of Population and Housing. 1940

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## Census.gov > (footer > People \& Households column) Poverty



# Economic Programs 

## A Case Study Small Business Startup

## Small Business <br> Scenario

You want to open a neighborhood toy store
In either King or Snohomish County, Washington.
You will manage the day-to-day operations yourself,
but will probably need to hire at least one employee.

> You will need: a Marketing Plan and a Business Plan How can our demographic and economic data help you?

## Marketing Plan Who Are Your Customers?

- Do you have a specific customer in mind?
-What kind of toys are you going to carry?
- High-end?
- Electronic?
- Educational?
- Executive toys for office desks?
- Scrabble in Russian?
- All of the above?


## Marketing Plan

## Easy Access to Demographic Data

- Path
- Census.gov > QuickFacts > Select State > County > Browse datasets > People QuickLinks
- Products
- 2010 Census Demographic Profile
- 2011 1-year American Community Survey Data Profiles
- Demographic Characteristics
- Social Characteristics
- Economic Characteristics
- Housing Characteristics


## Marketing Plan The ACS \& Census

| Demographic | Social | Economic | Housing |
| :---: | :---: | :---: | :---: |
| Sex <br> Age <br> Race <br> Hispanic Origin <br> Household <br> Relationship Group Quarters | Families <br> Education <br> Marital Status Fertility <br> Grandparents <br> Veterans <br> Disability Status <br> Language at Home <br> Citizenship <br> Migration | Income <br> Poverty <br> Benefits: Food <br> Stamps / SNAP <br> Employment Status <br> Occupation <br> Industry <br> Journey to Work <br> Place of Work <br> Health Insurance | Tenure <br> Occupancy <br> Structure Type <br> Housing Value <br> Taxes \& Insurance <br> Utilities <br> Mortgage <br> Monthly Rent <br> Vehicles |

## Getting Started

## NAICS Code for Toy Stores

- North American Industry Classification System
- Launched in 1997 as part of NAFTA
- Codes are updated every 5 years
- Hierarchical

| Level | Coole | Examples |
| :--- | :--- | :--- |
| Sector | 45 | Retail Trade |
| Sub-Sector | 451 | Sporting Goods, Hobby, Book, and Music Stores |
| Industry Group | 4511 | Sporting Goods, Hobby, and Musical Instrument Stores |
| Industry | 45112 | Hobby, Toy, and Game Stores |
| U.S. Industry | 451120 | Hobby, Toy, and Game Stores |

# Getting Started Finding the NAICS Code Online 

| Main | History | Development <br> Partners | Federal <br> Register Notices | NAPCS | FAQs |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |



## Introduction to NAICS

The North American Industry Classification System (NAICS) is the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. business economy.

NAICS was developed under the auspices of the Office of Management and Budget (OMB), and adopted in 1997 to replace the Standard Industrial Classification (SIC) system. It was developed jointly by the U.S. Economic Classification Policy Committee (ECPC), Statistics Canada $\square \bullet$, and Mexico's Instituto Nacional de Estadistica y Geografia $G \bullet$, to allow for a high level of comparability in business statistics among the North American countries.

## 451120 Hobby, Toy, and Game Stores

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).
Cross-References. Establishments primarily engaged in--

- Retailing toys, games, and hobby and craft supplies via electronic home shopping, mail-order, or direct sale--are classified in Subsector $\mathbf{4 5 4}$, Nonstore Retailers;
- Retailing artists supplies or collectors' items, such as coins, stamps, autographs, and cards--are classified in U.S. Industry 453998, All Other Miscellaneous Store Retailers (except Tobacco Stores);
- Retailing new computer software (e.g., game software)--are classified in Industry 443120, Computer and Software Stores;
- Retailing used toys, games, and hobby supplies--are classified in Industry 453310, Used Merchandise Stores; and
- Retailing new sewing supplies, fabrics, and needlework accessories--are classified in Industry 451130 , Sewing, Needlework, and Piece Goods Stores.

| $2002$ <br> NAICS | $\begin{aligned} & 2007 \\ & \text { NAICS } \end{aligned}$ | $2012$ <br> NAICS | Corresponding Index Entries |
| :---: | :---: | :---: | :---: |
| 451120 | 451120 | 451120 | Craft supply stores (except needlecraft) |
| 451120 | 451120 | 451120 | Hobby shops |
| 451120 | 451120 | 451120 | Magic supply stores |
| 451120 | 451120 | 451120 | Pottery (unfinished pottery to be painted by customer on premises) stores |
| 451120 | 451120 | 451120 | Toy stores $<$ |
| 451120 | 451120 | 451120 | Toy stores, electronic |

## Business Plan: Economic Program Definitions Types of Businesses

- Employer establishments
- Businesses with 1 or more employees
- Covered by most of the economic programs
- Nonemployer establishments
- Businesses with no paid employees. Make up $75 \%$ of all businesses in the U.S., but < $4 \%$ of receipts / revenue
- Coverage
- Economic Census
- Nonemployer Statistics
- Survey of Business Owners


## Business Plan: Economic Program Definitions Establishments vs. Companies

- Establishment - A store, warehouse, factory, or other type of business at a single physical location - each location receives an Economic Census form
- Company (or firm) - One or more establishments under common ownership or control



## Business \& Industry



## Business Plan: Economic Program Definitions Geographic Coverage

| Economic Programs: Data Release Thresholds | U.S. | States | Metro <br> Areas | Counties | Cities | $\begin{aligned} & \text { ZIP } \\ & \text { Codes } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annual Survey of Manufactures | 2010 | 2010 |  |  |  |  |
| Building Permits | $\underline{2012}$ | 2012 | 2012 | 2012 | 2012 |  |
| Business Dynamics Statistics (firm size and age) | $\underline{2010}$ | $\underline{2010}$ |  |  |  |  |
| Commodity Flow Survey | $\underline{2007}$ | $\underline{2007}$ | $\underline{2007}$ |  |  | $\downarrow$ |
| (County) Business Patterns | 2010 | $\underline{2010}$ | 2010 | 2010 |  | $\underline{2010}$ |
| Economic Census 2007, 2002 | 2007 | 2007 | 2007 | 2007 | 2007 | 2007 |
| Enterprise Statistics | 2007 |  |  |  |  |  |
| Foreign Trade: State Exports | 2011 | 2011 |  |  |  |  |
| Governments | $\underline{2010}$ | 2010 |  | 2009 | $\underline{2009}$ |  |
| Local Employment Dynamics Quarterly Workforce Indicators |  | 2011 | 2011 | 2011 |  |  |
| Nonemployer Statistics | $\underline{2010}$ | $\underline{2010}$ | $\underline{2010}$ | $\underline{2010}$ |  |  |
| Statistics of U.S. Businesses (firms by size) | 2009 | 2009 | 2009 | 2009 |  |  |
| $\frac{\text { Statistics of U.S. Businesses }}{\text { (establishment births, deaths) }}$ | 2009 | $\underline{2009}$ | 2009 | 2009 |  |  |
| Survey of Business Owners (minorities, women, veterans) | 2007 | 2007 | 2007 | 2007 | 2007 |  |

## Business Plan: Economic Program Content Economic Census (Quinquennial)

- County level
- Employers
- Number of establishments
- Value of sales, shipments, receipts, or revenue
- Annual payroll
- Number of paid employees
- Nonemployers
- Number of establishments
- Value of sales, shipments, receipts, or revenue
- ZIP Code level
- Value of sales, shipments, receipts, revenue by range
- Number of establishments


## Business Plan: Economic Program Sample Table 2007 Economic Census EC0700A1



Table was downloaded, sorted, and formulas applied - - green columns are calculated.

# Business Plan: Economic Program Sample Table Economic Census EC0744Z9 

EC0744Z9
Retail Trade: ZIP Code Series Number of Establishments by Sales Size Range by ZIP Code for the Pacific States: 2007 2007 Economic Census

## Table View 鮍




View Geography Notes

Not all rows may be displayed below.
Click Back to Search to select other geographies or industry codes using the search options on the left.
The table contains a total of 695,648 data rows.
Includes only establishments of firms with payroll. Data based on the 2007 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see Survey Methodology [pdf].

|  | Geographic area name | 2007 North American Industry Classification System (NAICS) | Meaning of 2007 North American Industry Classification System (NAICS) | Meaning of Sls/rcpts/rev size of estabs operated entire year code | Year | Number of establishments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ZIP 98004 <br> (Bellevue, WA) | 45112 | Hobby, toy, and game stores | All establishments | 2007 | 8 |
|  | ZIP 98004 <br> (Bellevue, WA) | 45112 | Hobby, toy, and game stores | Establishments operated for the entire year | 2007 | 8 |
|  | ZIP 98004 <br> (Bellevue, WA) | 45112 | Hobby, toy, and game stores | Establishments operated entire year with sales/receipts/revenue less than $\$ 100,000$ | 2007 | 1 |
|  | ZIP 98004 <br> (Bellevue, WA) | 45112 | Hobby, toy, and game stores | Establishments operated entire year with sales/receipts/revenue of $\$ 100,000$ to $\$ 249,999$ | 2007 | 1 |
|  | ZIP 98004 <br> (Bellevue, WA) | 45112 | Hobby, toy, and game stores | Establishments operated entire year with sales/receipts/revenue of $\$ 250,000$ to $\$ 499,999$ | 2007 | 1 |
|  | ZIP 98004 <br> (Bellevue, WA) | 45112 | Hobby, toy, and game stores | Establishments operated entire year with sales/receipts/revenue of $\$ 1,000,000$ or more | 2007 | 5 |

## Business Plan: Economic Program Content County Business Patterns (annual)

- County and ZIP code levels
- Number of establishments
- Number of paid employees for pay period including March 12
- First-quarter payroll
- Annual payroll
- No revenue data


## Business Plan: Business Patterns Sample Table County Business Patterns CB1000A1

| Market penetration illustration |  |  |  | n D | E | F | G | H | I |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12010 COUNTY BUSINESS PATTERNS: CB1000A1 |  |  |  |  |  | Sorted in descending order |  |  |  |
| 2 NAICS Code 45112: Hobby, toy, and game stores |  |  |  |  |  |  |  |  |  |
| 3 | County | Number of Establish ments | Paid <br> Employees for Pay Period including March 12, 2010 | First <br> Quarter <br> Payroll <br> (\$1,000) | Annual <br> Payroll <br> $(\$ 1,000)$ | Employees per Establishment | Annual Payroll per Employee | 2010 <br> Census Population | 2010 <br> Population per Establishment |
| 4 | King | 92 | 865 | \$4,030 | \$16,820 | 9 | \$19,445 | 1,931,249 | 20,992 |
| 5 | Pierce | 32 | 404 | \$1,396 | \$5,881 | 13 | \$14,557 | 795,225 | 24,851 |
| 6 | Snohomish | 30 | 358 | \$1,204 | \$5,335 | 12 | \$14,902 | 713,335 | 23,778 |
| 7 | Spokane | 26 | 191 | \$676 | \$3,168 | 7 | \$16,586 | 471,221 | 18,124 |
| 8 | Thurston | 8 | 130 | \$411 | \$1,851 | 16 | \$14,238 | 252,264 | 31,533 |
| 9 | Clark | 10 | 140 | \$405 | \$1,819 | 14 | \$12,993 | 425,363 | $\rightarrow 42,536$ |
| 10 | Whatcom | 13 | 108 | \$296 | \$1,322 | 8 | \$12,241 | 201,140 | 15,472 |
| 11 | Kitsap | 11 | 98 | \$306 | \$1,316 | 9 | \$13,429 | 251,133 | 22,830 |

Table was downloaded, sorted, and formulas applied - - green columns are calculated.

## Summary

## Data for Your Business Plan

- Overview of local industry in 2010
- Where are your competitors?
- Number of competing establishments
- What are their costs?
- Number of employees
- Annual payroll
- What were their sales?
- Revenue (2007)
- Decisions based on data analysis
- Location of your business
- What products are to be sold
- Hiring staff


## Summary Data for Your Marketing Plan

- Market segmentation
- Who are your customers . . .end-users?
- What groups of consumers will buy from you?
- Where do they live?
- Decisions based on data analysis
- How will you advertise to your customers?
- What is your competitive edge?


## Business Analysis

## = <br> DATA <br> . JUDGMENT

## (We supply the data!)

Another Useful Data Source Local Employment Dynamics

- Partnerships: Census Bureau and states
- Administrative records + censuses + surveys
- JOBS, JOBS, JOBS
- Public-use data tools


## Local Employment Dynamics Quarterly Workforce Indicators (QwI)

- Totals by state / county / metro / WIA
- Indicators
- Total employment
- Job Flow (new hires / separations)
- Average earnings (totals / new hires)
- Other criteria
- All firms by age / size / NAICS sector
- Private firms by age / size / NAICS sector
- Employees
- By age group and sex / education and sex / race / ethnicity.


## Local Employment Dynamics Industry Focus

- In-depth information about a particular industry
- Information about those who work within a given industry
- Searchable by all sectors, or by particular sectors within an industry


## Local Employment Dynamics On the Map (отм)

Key data in map format

- Characteristics of local labor force
- Commuting patterns
- In-flow / out-flow
- Worker concentration
- Workers by industry



## Summary <br> Power of Data: Comparisons!

- Comparing one thing to another
- Geography(ies)
- Population group(s)
- Tracking change over time
- One geography (Ada County)
- One group (Latinos)
- General information
- Two data points do not define a trend!


## Summary Where Do You Start?

-What are your topics?

- For what geographical area(s)?
- What year(s) are you interested in?
- Is there a race/ethnicity iteration available for the dataset you are selecting?


## Census Bureau State Data Center Network Data and Technical Resource

Idaho Department of Labor 317 W. Main St.
Boise, ID 83735
Ms. Janell Hyer
208-332-3570 x3220
FAX 208-334-6455
janell.hyer@labor.idaho.gov

## Idaho State Data Center Idaho Department of Labor

 IDAHO Labiocom Market InformationAgency Home
LMI Home
Idaho Economy
Population/Census
Regional Labor Markets

Wages at Income
Employment at Unemployment

Publications
Occupations
Research Projects
Business Listings

## Population

Population data is released by the Census Bureau's Population Estimates Program. Total population estimates for states, counties and incorporated places are released annually. Data series for births, deaths and domestic and international migration are used to update the decennial 2000 census base counts. These estimates are used in federal funding allocations, as denominators for vital rates and per capita time series, as survey controls and for monitoring recount demographic changes. With each new issue of the July 1 estimates, the Census Bureau reviews the estimates for each year back to the last census. Previously published estimates are superseded. The state data are released at the end of the calendar year. The county and sub-county population data are updated in late spring or early summer.

RELEASE DATES FOR 2010 CENSUS DATA PRODUCTS

## Migration to Urban Idaho Persisted in 2000s

The migration from rural to urban Idaho continued unabated between 2000 and 2010. Eighty percent of the state's population growth over the decade occurred in the 11 metropolitan counties, according to new 2010 census figures released Thursday by the U.S. Census Bureau. The Boise, Idaho Falls and Coeur d'Alene metropolitan areas posted growth rates above the statewide rate of 21.1 percent. Pocatello and Lewiston, which showed little growth in the expansion but did not seem to be hit as hard during the recession, recorded single-digit percentage increases. Statewide the population grew 273,000 to nearly 1.57 million. Read more
(O) The Census Bureau report is available online at http://factfinder2.census.gov/main.html.

## Data

## Idaho Census Tables <br> 2010

2010 Population Estimates
Idaho
1,567,582
Cities

| Boise | 205,671 |
| :--- | ---: |
| Nampa | 81,557 |
| Coeur d'Alene | 44,137 |
| Idaho Falls | 56,813 |
| Pocatello | 54,255 |
| Lewiston | 31,894 |

## Idaho Census Tables

 2000People, Places and
Our Economy


