

PILOT PROJECT TRAINING COMPASS



TOMORROW'S INFRASTRUCTURE SOLUTIONS TODAY



The What & Why of Pilot Projects:
Focus on Mobility Technologies

Summary Pilot Project Design

Examples

Success Factors in Designing & Scaling Pilots

Emerging Issues

Exercise: Outlining an Autonomous Shuttle Pilot

DEFINITION

AKA: demonstration, pilot study, prototype, test, or trial

A small scale ... preliminary study conducted to evaluate:

- Feasibility
- Time
- Cost
- Adverse events

... and improve upon the design prior to full implementation

JOB #1: GOALS AND DEFINITION OF SUCCESS

Research

Design

Plan

Better serve dispersed transit deserts

Build jobs through fleet electrification

Pilot Project

Build Treasure Valley's reputation as a mobility innovator

Monitor

Enhance community engagement through pilot

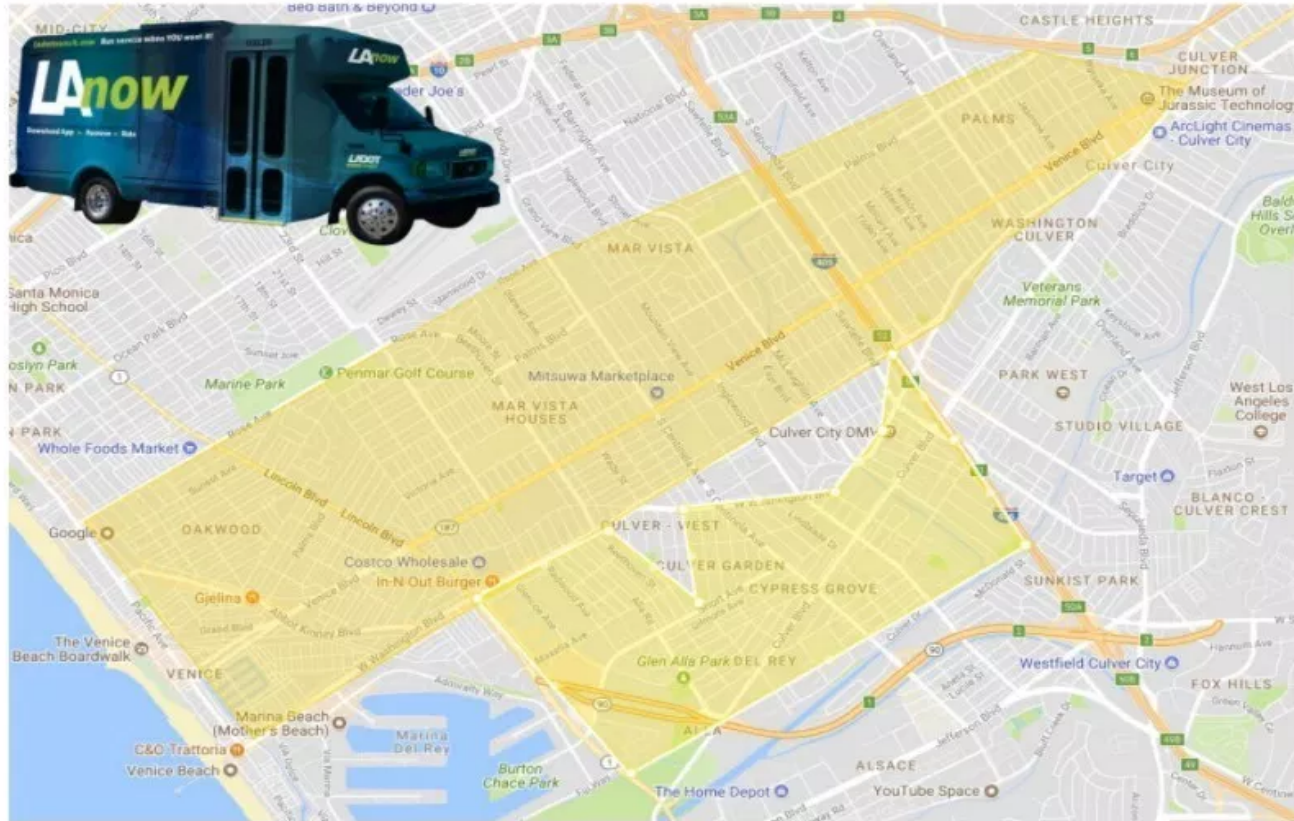
Use mobility pilots to improve safety

Adapt



PILOT SCOPE

MICRO TRANSIT PILOT PROJECT ON WESTSIDE



Length of Time

Geographic Area(s)

Budget

Staffing

MARKETING & BRANDING THE PILOT

How to Promote the Service?

- **Community:** schools, Walmart, social services, senior residences, extended stays, management offices, library, rec center
- **Commuters:** reverse commute; TMO; residential; station
- **Competitive/Complementary Services:** employer or government shuttles
- **Direct marketing:** mail, flyers, direct contact, associations, municipalities, transit vehicles



Target Eventual Service Users

Design & Test for Clarity

Design & Test Seamless Journeys

Stories of How Service is Life-Changing

On-demand flexible shuttles in specified geographies



SEAMLESS SERVICE: ON-BOARDING CUSTOMERS

Customer Journey Map

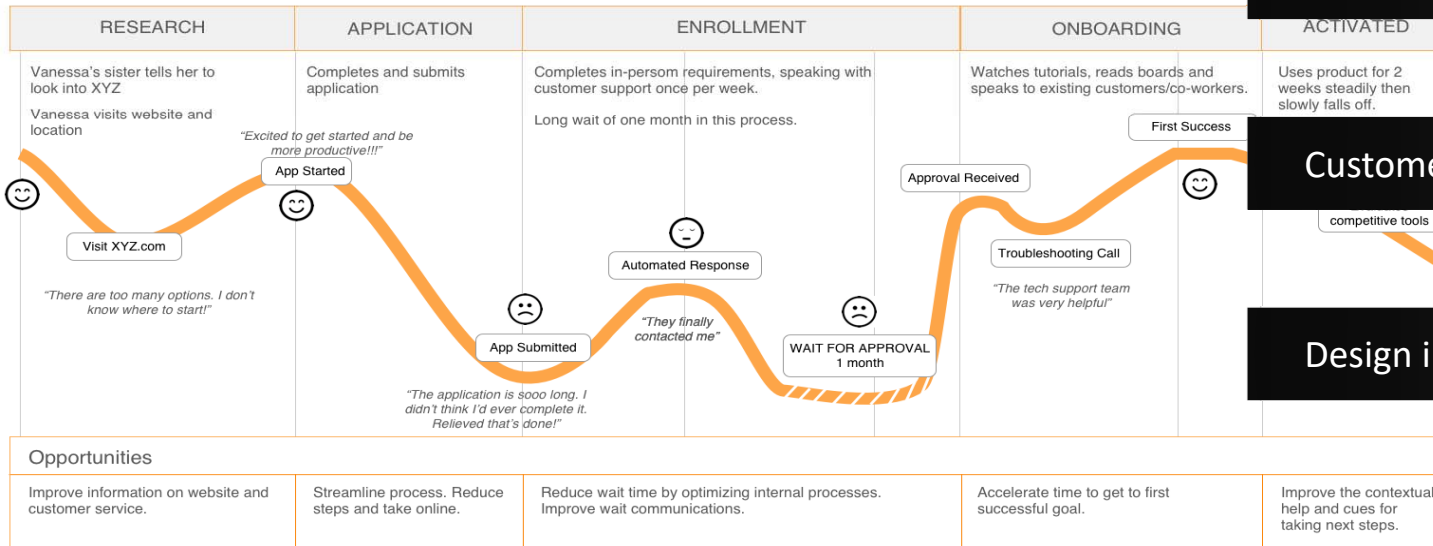


Vanessa Smith

Persona Details Bio of key attitudes and behaviors	Scope Summary Detail the scope of the journey being detailed below	Goals List the motivations driving this particular persona within the scope detailed
--	--	--

Develop User Journey Maps

The First Use



Customer Service

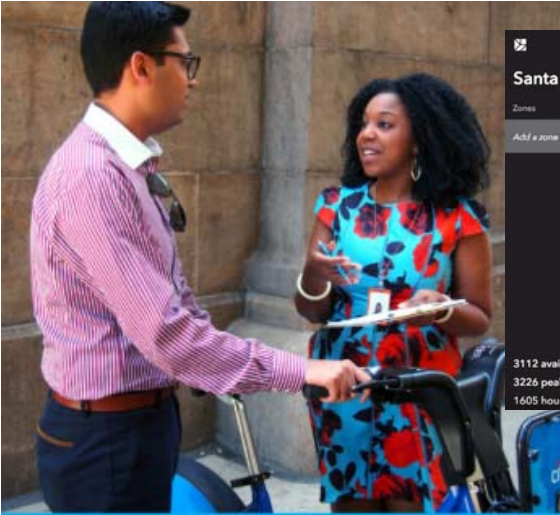
Design in Feedback



Treasure Data Blog



DATA FOR PILOTS

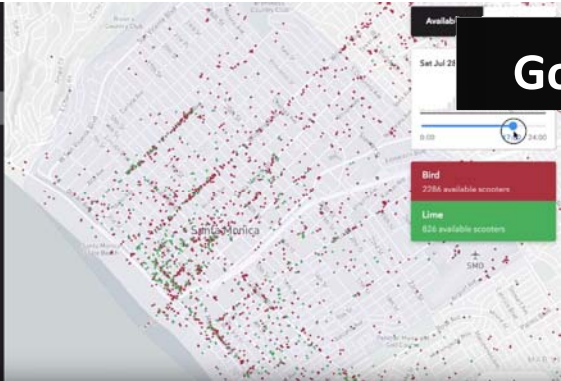


Santa Monica

Zones

Add a zone with the + button.

3112 available scooters
3226 peak available scooters
1605 hourly trips



Goals -> Metrics (KPIs) -> Data Needs

Best Way to Collect & Analyze?

Data Ownership, Access, Reporting

Communicating Security & Privacy



SharedStreets



DATA FOR PILOTS: A ROLE FOR MPOS?

General Bikeshare/Transit Feed Specifications -> Mobility Data Specifications

Ability to aggregate standard data on all shared modes versus privacy considerations & ability to scale

Third party data stewards:
Universities, private companies
(Remix, SharedStreets, Ride Report

Translink

Path Forward: Data Standards

GBFS is the present. An MDS-like standard is the future.
How should TransLink navigate this evolving landscape?

1. Require one GBFS feed for all of Metro Vancouver

As new municipalities adopt micromobility services, require one aggregate GBFS feed for all of Metro Vancouver rather than individual municipal feeds. This will also set the precedent for future data sharing activities. While not technically challenging, this mandate will require municipal cooperation. However, this feed does not support ridehailing



2. Gauge technical feasibility/cost of MDS adoption

Review TransLink's in-house Information Technology and Analytics capabilities. Determine if there are sufficient resources/expertise and cooperation with area municipalities to create an aggregate Metro Vancouver MDS feed. Explore the options of using third-party transportation data companies (such as Remix, Populus, or Ride Report) to determine cost of using their platforms for any analysis needed.

Based on the outcome of these findings, there are three primary options:



a. Adopt MDS in-house (Portland model)

- Create internal systems for MDS data storage and analysis.
- Contribute to the MDS Github to ensure TL's requirements and interests, such as standards for ridehailing, are met
- *Ambitious project*; likely will require labor of at least one skilled employee full-time

b. Adopt MDS with third-party (LA model)

- Use third-party's systems for MDS data storage and analysis.
- Contribute to the MDS Github to ensure TL's requirements are met
- *Large project*; likely will require at least 50% of one skilled employee's time

c. Wait to adopt MDS (DC model)

- Wait for technology to improve and ease of adoption to increase.
- Require GBFS feed and regular static reports
- Determine if a third-party's dashboard/tools is viable for static report analysis

Productivity - The key metric for ridership will be boardings per revenue hour. This is consistent with how productivity is measured on the bus and rail services. Data to calculate this measure will come from reports in the TransLoc software. The target at the end of the first year of service will be six or more boardings per revenue hour.

Cost-Effectiveness - The key metric for cost-effectiveness will be subsidy per boarding. This will be measured using actual costs and revenues received. The target at the end of the first year of service will be \$9.00 or less subsidy per boarding.

Shared Rides - The key metric for vehicle occupancy will be percent shared rides. Data to calculate this measure will come from reports in the TransLoc software. The target at the end of the first year of service will be 25 percent shared rides.

Connecting transit trips - The key metric for connecting transit trips will be percentage of trips to/from transit hubs. Data to calculate this measure will come from reports in the TransLoc software. The target at the end of the first year of service will be more than 25 percent of trips to/from transit hubs.

Customer satisfaction - The key metric for customer satisfaction will be the percent of passengers satisfied with the service. Data will be collected using a statistically valid survey conducted by the driver. The target at the end of the first year of service will be more than 85 percent of passengers will indicate that they are very or somewhat satisfied with the micro-transit service.

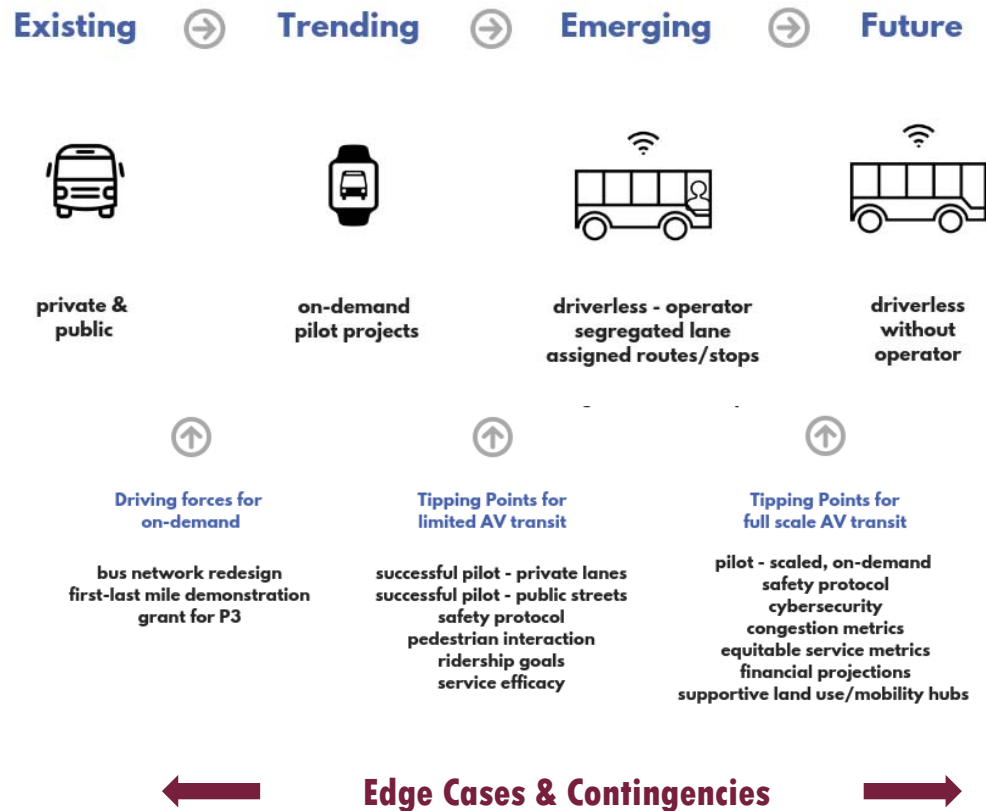
PILOT IMPLEMENTATION DESIGN



Santa Monica CA

Anticipatory Scenarios

WHAT IS ANTICIPATORY SCENARIO PLANNING?





External Forces

FUTURE NAME	IMMIGRATION AND TRADE	NATIONAL TAXES AND FUNDING	NATIONAL GROWTH	LAND USE PREFERENCES	NATIONAL ENVIRONMENTAL POLICY	NEW TECHNOLOGIES	NATURAL DISASTERS
Rising Tides, Falling Fortunes	Reduced	Lower funding due to tax cuts	Limited	Housing: more urban Similar to today	Relaxed regulations (3' SLR)	More limited	Magnitude 7.0 Hayward Fault earthquake
Clean and Green	Similar to today	Higher funding via carbon tax	Similar to today	Housing: more urban Jobs: more dispersed	Stricter regulations (1' SLR)	Widespread	Magnitude 7.0 Hayward Fault earthquake
Back to the Future	Increased	Similar to today	Rapid	Housing: more dispersed Jobs: more urban	Similar to today (2' SLR)	Widespread	Magnitude 7.0 Hayward Fault earthquake

MTC

PILOT IMPLEMENTATION DESIGN



Santa Monica CA

Impact Assessments on Plausible Scenarios

Fees & Bonding Requirements

Workplan by Week & Training Plan

Midpoint Evaluation For Powered Scooter Share Pilot

Share this: [Facebook](#) [Twitter](#) [Email](#)

Tuesday, April 16, 2019



SFMTA

Tracking & Evaluation Process

Mid-Pilot Reviews

Action Triggers

Root Factors

ROOT FACTORS: THE WHOLE PRODUCT WHEEL

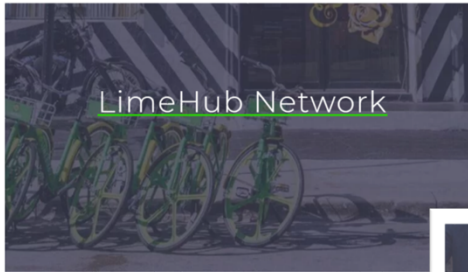


PILOT CLOSE OUT



Lime Real Estate Partners Program

UPGRADE YOUR PROPERTY
WITH SMART, SHARED
MOBILITY



LimeHub Network

Host Lime Scooters and Bikes at Your
Small Business



Lime

Lime Corporate Partners Program

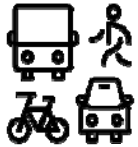
FASTER, HEALTHIER MOBILITY
FOR YOUR EMPLOYEES

Decision to Proceed

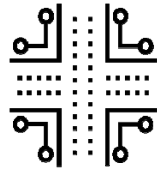
Pilot Project Pivot

Close Out

MPO ROLES



TIPS



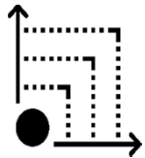
Infrastructure



Services

LONG RANGE TRANSPORTATION PLANNING

PILOT PROJECTS & PROGRAMS



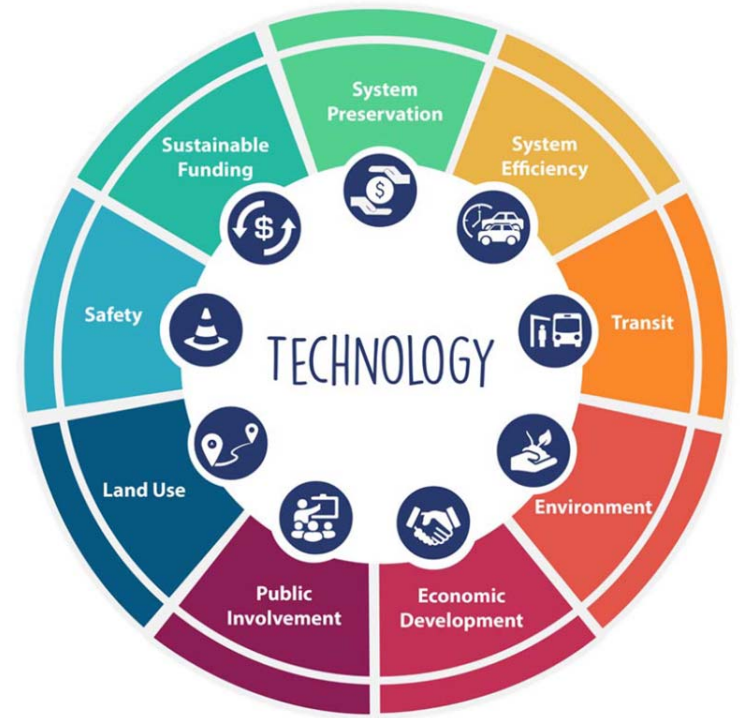
Travel Demand Modeling



Freight



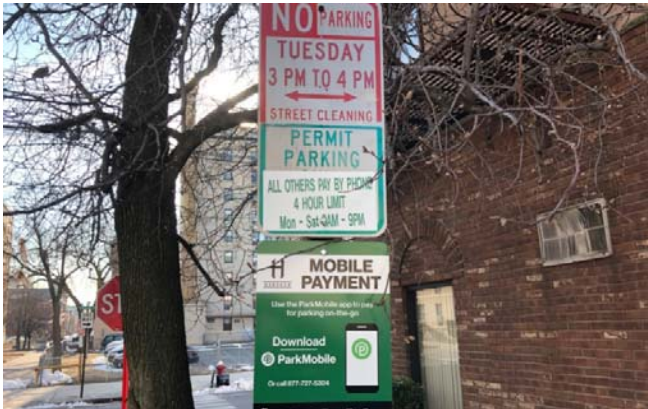
Congestion Management



QUESTIONS & DISCUSSION



PARKING & CURBSIDES: TRENDS



Hmag



Dynamic Parking

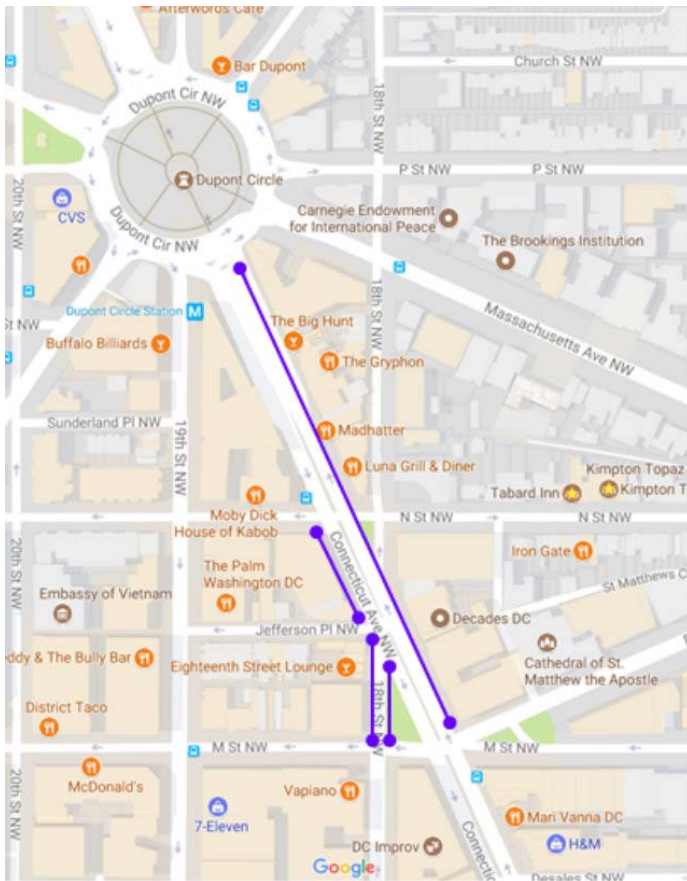
TNC Pick-up & Drop-off

Curbside Management for Deliveries



DDOT

PARKDC EXPANSION: DESIGNATED TNC ZONES



DDOT

Replace parking with TNC pick-up & drop-off

Goals: (1) Reduce congestion in entertainment zone, (2) Reduce drunk driving, (3) increase pedestrian safety

Results: (1) Positive reviews from businesses and enforcement, (2) Unofficially been advised of increase in customer uptake, reduction in dwell times

Pivot: Continued issues with wayfinding and signage to prevent parking.

MICROMOBILITY: TRENDS



Lime



Charge



Bird

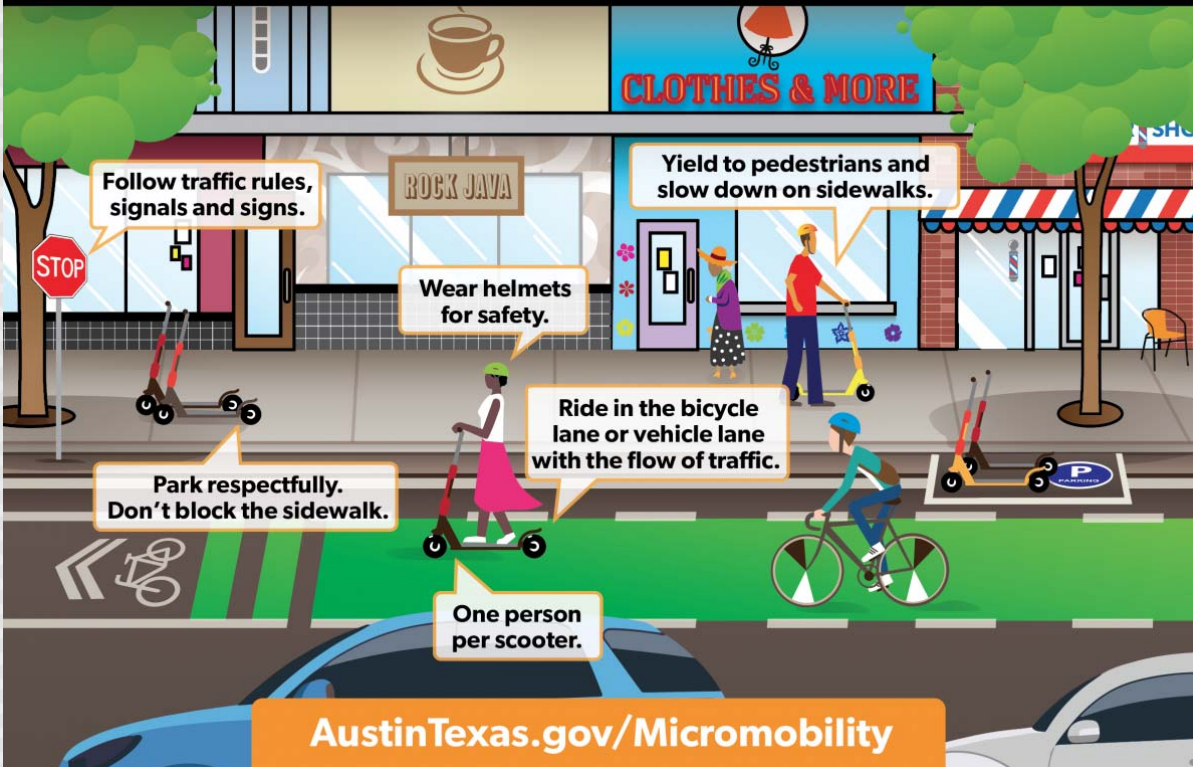


Increased Concerns over Safety

Move to Fleets

Sustainable Business Models

How Austin E-Scoots



Guidelines: (1) Pedestrians First, (2) Park Responsibly, (3) Stay on Right of Way, (4) Know What You're Sharing, (5) Right and Report

Details: Nov 2018 re-launch: 8 licensed operators with maximum of 500 vehicles. Additional units allowed for higher performance

Results: Tracking (1) reduction in auto trips, (2) activity locations, (3) access to transit, (4) costs, (5) safety

Pivots: Expanded from Dockless to Micromobility Program, Hired CDC to conduct crash study

AUSTIN TEXAS DOCKLESS DATA EXPLORER

Dockless Mobility Overview

Transportation Data and Performance Hub



Dockless Mobility Overview

Month

June 2019

All Modes

Total Trips

425,064

Updated today at 03:33 PM | [Data](#)

Total Miles

489,997

Updated today at 03:33 PM | [Data](#)

Average Miles

1.15

Updated today at 03:33 PM | [Data](#)

Average Minutes

11.99

Updated today at 03:33 PM | [Data](#)

Total Devices

16,630

Updated today at 03:33 PM | [Data](#)

311 Service Requests

723

Updated today at 03:52 PM | [Data](#)

Dockless Scooters

Scooter Trips

391,581

Updated today at 03:33 PM | [Data](#)

Total Miles

430,001

Updated today at 03:33 PM | [Data](#)

Average Miles

1.10

Updated today at 03:33 PM | [Data](#)

Average Minutes

11.51

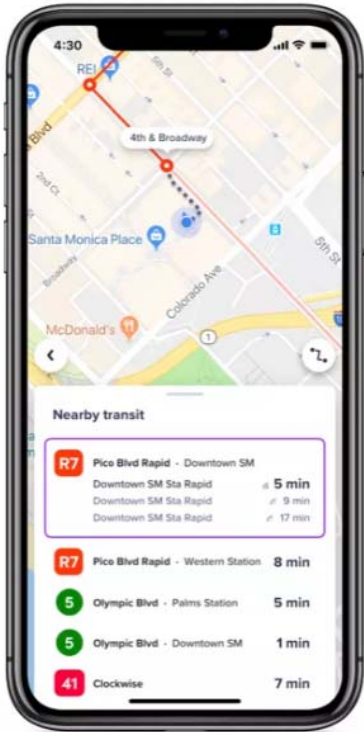
Updated today at 03:33 PM | [Data](#)

Total Devices

15,516

Updated today at 03:33 PM | [Data](#)

MICROTRANSIT & RIDEHAIL: TRENDS



Lyft



FreeRide



Downtowner

TNCS under scrutiny for negative impacts

Microtransit popular, but success mixed

Moving to Mobility-as-a-Service model

EXAMPLE: SUMMIT NEW JERSEY TNC PARTNERSHIPS



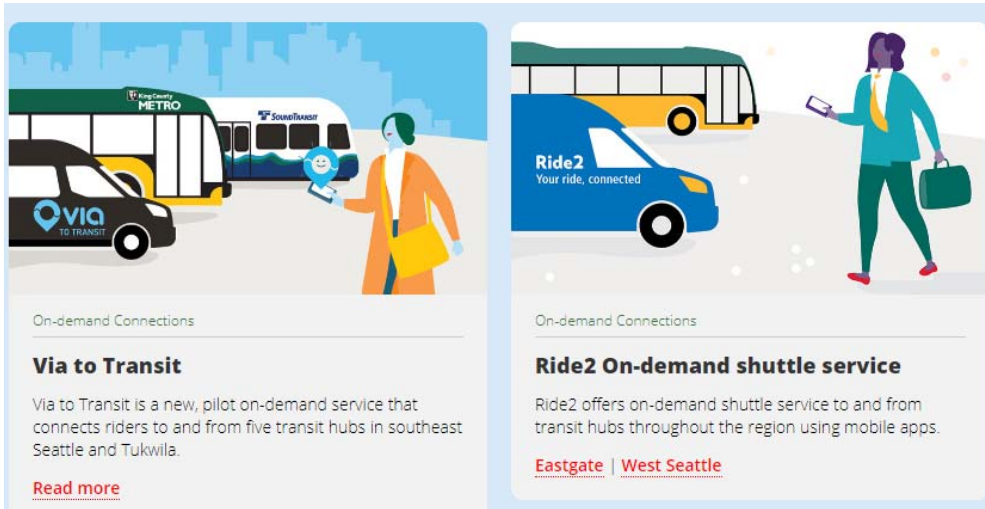
Parking congestion downtown/train station

Goals: (1) Alternatives to inadequate parking, (2) Avoid cost of new parking structure

Results: Waitlist for service

Pivot: (1) Switched vendors to allow riders to pre-schedule rides up to a week in advance, (2) Extended hours, (3) Extended area serving downtown workers

EXAMPLE: KING COUNTY WASHINGTON



Via to Transit
On-demand Connections
Via to Transit is a new, pilot on-demand service that connects riders to and from five transit hubs in southeast Seattle and Tukwila.
[Read more](#)

Ride2 On-demand shuttle service
On-demand Connections
Ride2 offers on-demand shuttle service to and from transit hubs throughout the region using mobile apps.
[Eastgate](#) | [West Seattle](#)



First/Last 1-3 miles to transit stations

Goals: (1) Alternatives to inadequate parking, (2) Increase transit ridership, (3) streamline service with pick up points

Results: Several microtransit routes connecting riders to outlying transit stations.

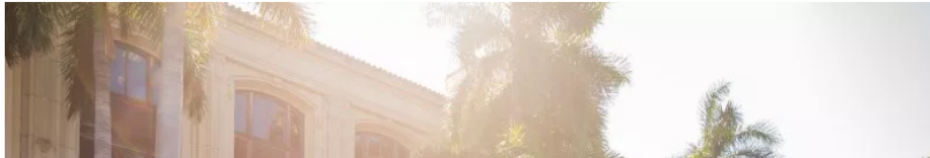
Pivots: Ford discontinued its Chariot microtransit business, so service now through Via. Added mobile app. Continuing to expand service to all transit hubs.

STREETSBLOG USA

Podcast / Transit / Bike/Ped / Smart Growth

Are Uber and Lyft the Future of Transit? Not So Fast

By Aaron Short | Jul 22, 2019 | 7



60% of them took fewer than five rides during that time. By comparison, the top ten most frequent users had each taken at least 40 rides, as many as 75 times for two riders, and alone represented 40% of all rides. Trips through United Taxi followed a similar trend through the last point of analysis



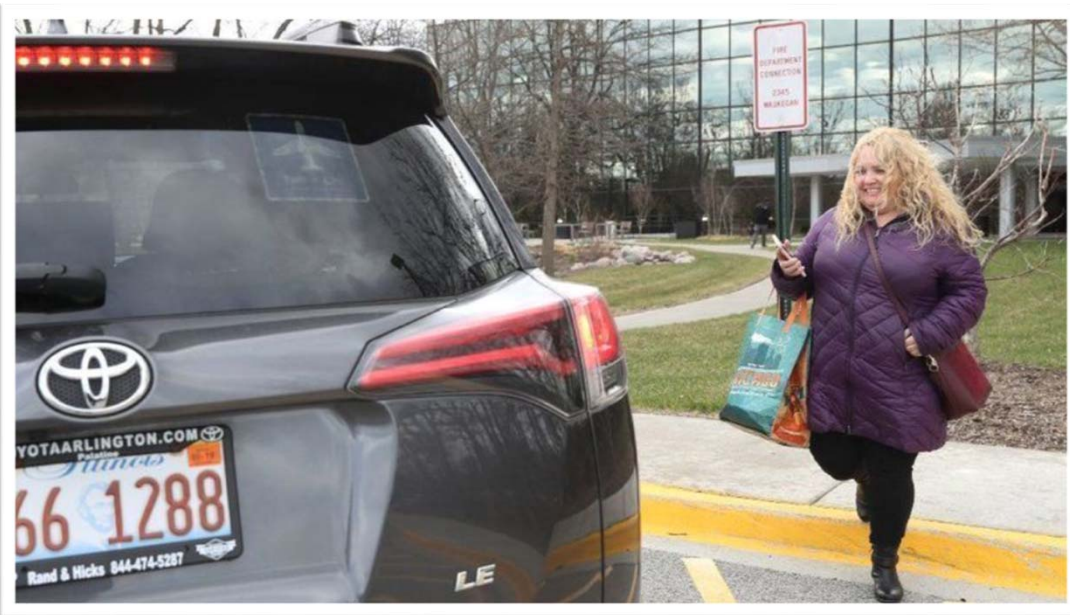
This is a PTSA bus. Photo: City of St. Petersburg

Microtransit to replace failing bus route

Costs of poor performing bus route
Mile access to transit
Transit ridership

Subsidies
Zone system
Stops

EXAMPLE: RTA, LYFT AND BANNOCKBURN LAKES - CHICAGO



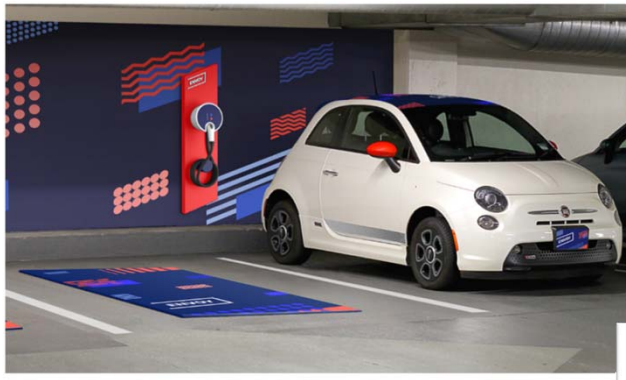
Chicago Tribune

Microtransit for reverse commuters – 2 year pilot

Goals: (1) fill vacant suburban office space, (2) eliminate cost of corporate shuttle, (3) connect office parks, (4) Access to transit

VEHICLE SHARE: TRENDS

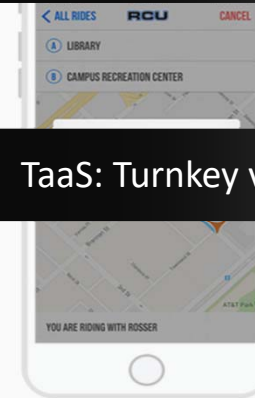
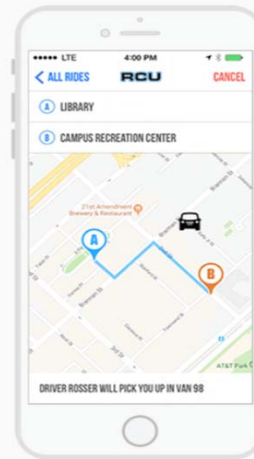
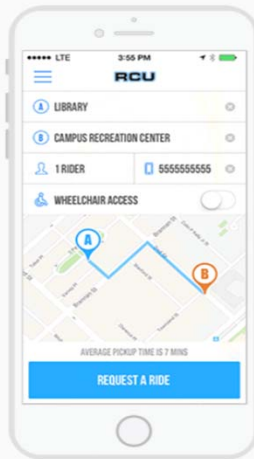
ROUND TRIP, POINT TO POINT, PEER TO PEER, AMENITY FLEETS



Amenity fleets for individual buildings



Moped share



TaaS: Turnkey vehicle share platforms

Envoy Technologies IONEX/Ridecell

EXAMPLE: VICTOR VALLEY TRANSIT AUTHORITY CARSHARE PILOT



Small car share program

Goals: (1) Increase mobility in low income, rural district, (2) Access to fresh food, (3) use existing partnerships for financial sustainability

Results: (1) High utilization rates, (2) Nissan Altima and Dodge Caravan: \$5/hour including insurance and fuel, (3) Revenues cover 70% of program costs

Pivot: None - the program is permanent



EXAMPLE: BlueLA CAR SHARE



BlueLA

Electric car share – affordable housing

Goals: (1) Increase mobility in low income, residents, (2) Lower impact cars, (3) scalability

Results: (1) 68 vehicles circulating among 110 charge points at 22 stations, (2) 1,367 BlueLA members, (3) Mix Standard & Community memberships

Pivot: Phase 2: increase fleet number of charging points, new payment & service model

PARKING & TECHNOLOGY

Conventional car-parks



Autonomous vehicle car-parks



Mehdi Nourinejada, Sina Bahramib, Matthew J.Roordab

NOW

TECHNOLOGY

Payment apps
Navigation, sensors & apps
Smart parking meters
Carshare

PARKING

Designated carshare parking
Guide drivers to spots
Payment-by-app

PLANNING

TDM
Valets
Dynamic pricing
Parklets, Streateries, Corrals

TRENDING

TECHNOLOGY

Autonomous Parking
Shared Use Mobility
Microtransit
Electric charging

PARKING

Pickup/Drop off zones
(passengers & deliveries)
Smart garages

PLANNING

Queuing
On-street space reallocation
Parking districts
Flexible garage design
Ubiquitous charging stations

EMERGING

TECHNOLOGY

Autonomous Shuttles
(1st- fixed route,
then demand-response)
Mobility-as-a-Service (MaaS)

PARKING

Off-site parking
Shared, automated, district
parking

PLANNING

Shuttle route planning
Transition (driver/driverless)
Coordination with transit
Repurposed garage spaces

FUTURE?

TECHNOLOGY

Individual cars - % of fleet?
Owned or shared? Publicly or
privately operated?

PARKING

What are the best parking
locations to balance demand-
response with lower congestion
& VMT?

PLANNING

How should parking be priced?
How should cities retool parking
revenue?

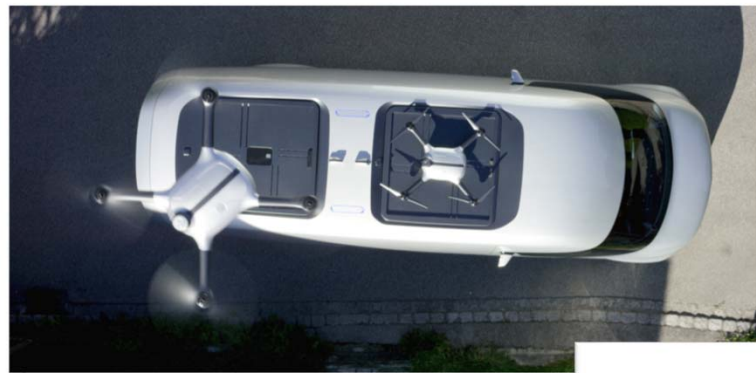
DELIVERY TECHNOLOGY - TRENDING



Rise in e-commerce changing logistics

Real estate responding: warehouses & lockers

Automated delivery at all scales



Amazon says drone deliveries coming 'within months'

TECH NEWS
Thursday, 6 Jun 2019
1:23 PM MYT



Visit Addison/ Daimler

DELIVERY & LAND USE - TRENDING



[Wall Street Journal Video](#)

RETAIL

Kohl's is going to accept Amazon returns in all of its stores across the country, starting in July

PUBLISHED TUE, APR 23 2019 • 9:09 AM EDT | UPDATED TUE, APR 23 2019 • 12:54 PM EDT

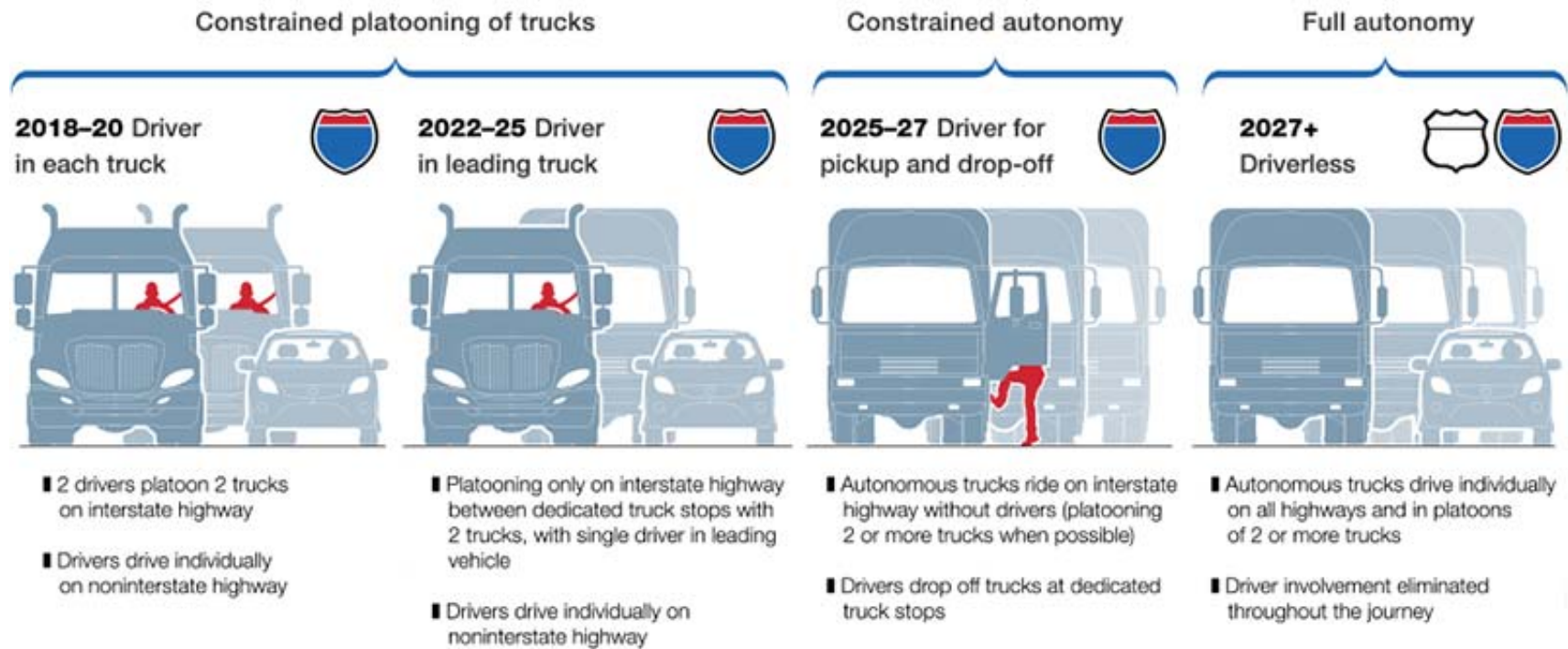
CNBC

Amazon buying malls

Delivery & Return Partners

Travel Demand Modelling?

Autonomous trucks will likely roll out in four waves.



AUTONOMOUS TECHNOLOGY- TRENDS



Automated shuttles & trucks seem to have traction



Automated cars in ridehail or car share model



Automated deliverybots (air & ground)

AUTONOMOUS TECHNOLOGY-DETAILS



Local Motors

- Educational Campuses
- Service to Hubs (e.g., transit, downtown)
- Health Care Services
- Employment
- Entertainment & Recreation
- Retail and Restaurants/Downtown Business Centers
- Parking Shuttles
- Residential developments & Retirement Communities

Service types that could be used for various use cases:

- Fixed route and schedule
- On-demand
- Pre-arranged route or zone-based
- Flexible route-based services
- Private property services

AUTOMATED SHUTTLES: OPERATIONAL DESIGN DOMAIN



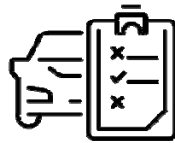
Service types that could be used for various use cases:

- Exclusive Off-street Guideway
- Off-street, Multi-use Pathway
- On-Street Pathway with Dedicated, Low Speed Lane
- On-Street Pathway with Dedicated Transit Lane
- On-Street, Mixed Traffic

PILOT READINESS: AUTOMATED SHUTTLE PILOT



Technical Partnerships



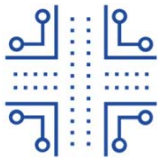
Technical Requirements



Feasibility



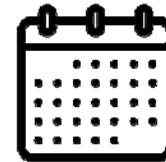
Financial & Funding



Infrastructure Partnerships



Geographic Boundaries



Pilot Length

GOALS REGULATORY READINESS

EXAMPLE: MILO SHUTTLE ARLINGTON TEXAS



Early automated shuttle

Goals: (1) Reduce fuel costs and increase safety, (2) increase public awareness, (3) collect data, (4) enhance Arlington's reputation for innovation, (5) attract research and development funds, (6) connect remote parking

Results: (1) Able to move from private roads to public rights of way, (2) Attract CMAQ grants, (3) 99% riders satisfied, (4) 97% reported they support AV technology.

TREND: AUTONOMOUS BUS RAPID TRANSIT



Variety of Geographies

Cold Weather
Desert
Hot and Humid
Rainy



Variety of Applications

Bus Rapid Transit
Shuttle Service
Arterial Rapid Transit
Express Service
Fixed-Route Service

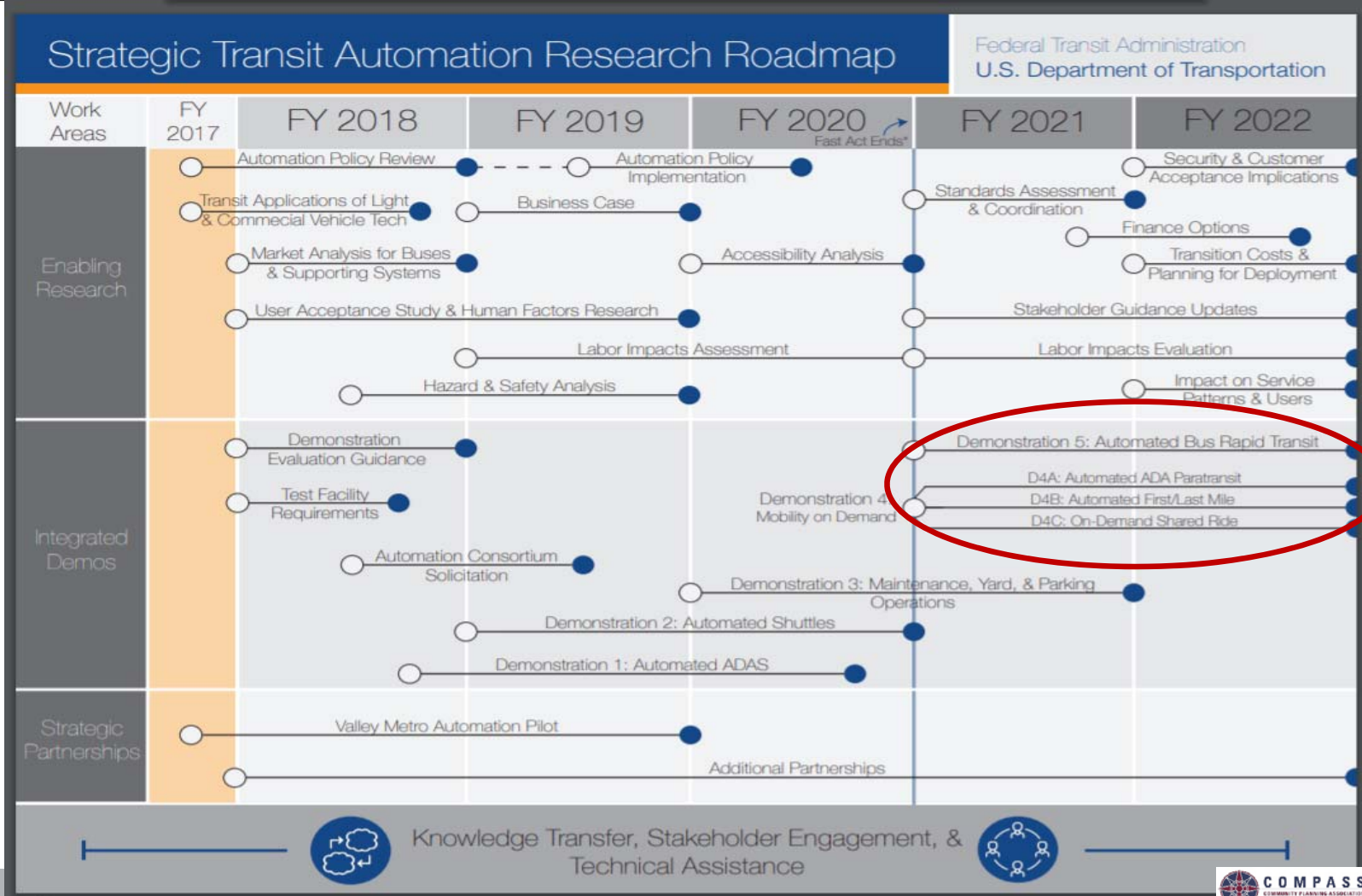


Variety of Vehicle Options

New Vehicles
Retrofit Kits for Existing Vehicles
Zero Emissions Vehicles
Traditional Propulsion



FEDERAL TRANSIT ADMINISTRATION: STAR GRANTS



EXAMPLE: POPUP MANGO IN SANTA MONICA CA



Melendrez

“Living Preview” of Traffic Calming Options for a Michigan Avenue Neighborhood Greenway (MANGO) 2013

Goals: (1) Gain Public Feedback, (2) Improved visuals of possible techniques, (3) Create a festival to attract more people, (4) Collect data on preferences.

Results: (1) Positive Feedback, (2) Improvements over earlier efforts that were not as attractive and not part of an event, (3) more support for a roundabout, (4) Santa Monica adopted Phase 1 improvements 2015.

TREND: MOBILITY HUBS



SUMC



Tesla claims it can deploy an emissions-free 250 MW, 1 GWh power plant in less than three months

EXAMPLE: RETROFITTING CORRIDORS



EXERCISE: PLANNING FOR AUTONOMOUS SHUTTLES



John Good

- Service to Hubs (e.g., transit, downtown)
- Educational Campuses
- Health Care Services
- Employment
- Entertainment & Recreation
- Retail and Restaurants/Downtown Business Centers
- Parking Shuttles
- Residential developments/Retirement Communities

SOLVES PROBLEMS ... & CREATES PROBLEMS

- **Expanded mobility**
 - **The Elderly**
 - **Youth**
 - **Travelers with Disabilities**
- **Ability to Lower Tailpipe Emissions**
- **Feeders to Transit**
- **Automated Transit**
- **Economic Catalyst**
- **Potential to Lower Costs**

- **Privatization of Personal Data**
- **Cybersecurity**
- **Lack of Consumer Trust**
- **Preference for Vehicle Ownership**
 - **Subjugated Walk/Bike Modes**
- **Biased Algorithms**
- **Federal/State Preemption**
- **Cost of Mass Electrification**

NEW MOBILITY: NEXT GENERATION PROCESS

Normative Scenario Planning

Growth/4 Futures
What is preferred scenario?

Exploratory Scenario Planning

What are **change drivers**?
Alone & combinations?
What's possible/probable/likely?
Impacts: positive/negative/mixed?

Strategic Planning

What are **priority activities** for moving forward?

Which policies &/or bundles are most effective & deliver **multiple benefits**?

Performance-Based & Pilots

How do we test?
When do we approve pilot expansion?

How do we master a program for multiple pilots & multiple technologies?

Predictive or Anticipatory Scenarios

What are the **phases**?
What **levers** do we have?
To what degree do we control levers?

Contingency Planning

How do we plan for low probability/high risk events?

Data: Supply data to determine where pilots would serve a need

Funding: Provide funding or a cost matching pool of funds for pilots.

One Stop Resource and Single Point of Contact: Host a one-stop resource to track multiple pilot projects, including permitting, MOUs, data collection, reporting, and pilot analysis

Coordinate Public-Private Partnerships: Most pilots involve assets and resources from multiple sources. Coordinating roles, responsibilities and resources is a critical aspect in pilots.

Plans: Include pilot activities in Long Range Transportation Planning

Pursuing Pilots: MPOs can themselves pursue pilots with widely applicable outcomes, products and services

Analysis: Use Pilots to stress test and enhance forecasting and planning models

Next Generation Planning Support: provide training in Exploratory Scenario Planning, Performance-Based Planning and Pilot Project Design

Monitoring: Start data collection initiatives to monitor emergent trends in technology/services adoption and shifts in travel behavior patterns

Planning “Triggers:” Establish potential “dates of decision” for making policy changes to planning/forecasting procedures once technologies reach a certain point of adoption or if there is a noted trigger event.